

News

How are fuel prices affecting Sales Tax Revenues? The average price for regular unleaded gasoline in California has tumbled by 50% from the peak of \$ 4.66 per gallon in October of 2012 to a low of \$ 2.29 per gallon in February of 2016. The current \$ 2.60 per gallon price is expected to reach a peak for 2016 of \$ 3.40 by May. Despite the increases, the 2016 California annual average price is forecasted to end up between 5 and 10 percent lower than it was in 2015.

(CA Department of Finance, GasBuddy)

Will the positive trend in statewide employment and personal income continue? U.S. gains in employment have averaged 228,000 over the past 3 months. (CA Bureau of Labor Statistics) In California the current forecast is for continued steady gains in employment through 2017. Total employment growth is expected to be 2.1% for 2016 and 1.4% for 2017. Real personal income growth is forecasted to be 3.4% for 2016 and 3.2% for 2017. (UCLA Anderson)

Top 25 Sales Tax Generators

New to Top 25 *

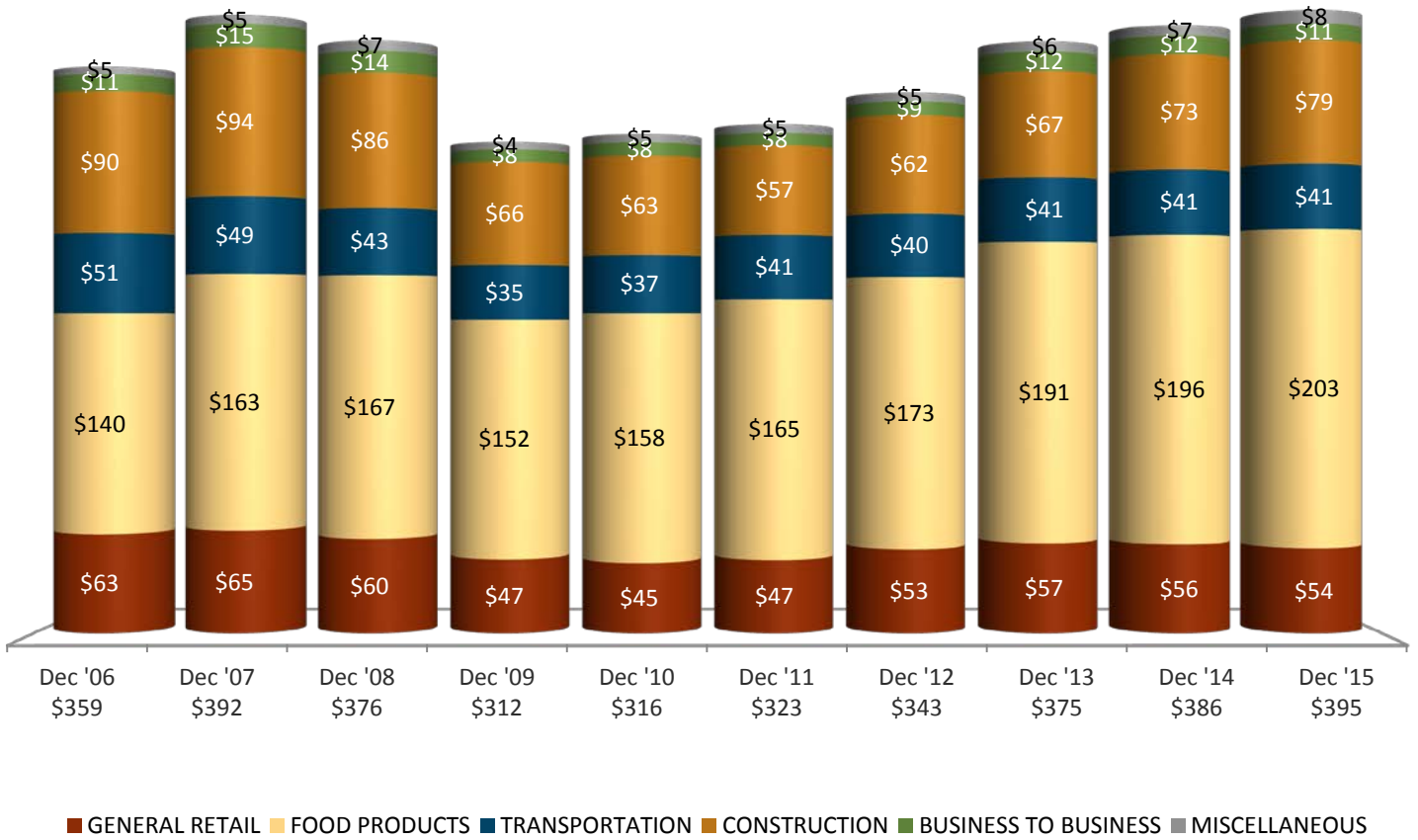
A & J VINEYARD SUPPLY	EXXON SERVICE STATIONS	NAPA VALLEY WINE AUCTION
BERINGER VINEYARDS	FARMSTEAD RESTAURANT	ONE TRUE VINE *
BP SERVICE STATIONS	FRANCISCAN VINEYARDS	SAFEWAY STORES
BROWN'S AUTO PARTS *	GOOSE & GANDER	STEVE'S HARDWARE & HOMEWARE
BURGSTAHLER MACHINE WORKS	GOTT'S ROADSIDE TRAY GOURMET	SUNSHINE FOODS
CENTRAL VALLEY BUILDERS SUPPLY	HARLAN ESTATE WINERY	TRA VIGNE RESTAURANT
CINDY'S BACKSTREET KITCHEN	MARKET RESTAURANT	WILSON-DANIELS
COOK ST. HELENA *	NAPA VALLEY AG SUPPLY	ZUMWALT FORD
CULINARY INSTITUTE OF AMERICA		

Business Activity	Oct'14 - Dec'14 to Oct'15 - Dec'15			Jan'14 - Dec'14 to Jan'15 - Dec'15		
	Saint Helena	S.F. Bay Area	Statewide	Saint Helena	S.F. Bay Area	Statewide
Total	8.1%	2.8%	2.6%	4.5%	3.0%	2.6%
General Retail	3.2%	1.7%	3.0%	-3.8%	2.2%	3.1%
Food Products	8.0%	4.6%	4.8%	5.4%	6.3%	5.6%
Transportation	13.5%	1.2%	1.5%	1.6%	-0.3%	0.2%
Construction	16.6%	5.8%	8.7%	10.0%	8.1%	8.0%
Business To Business	-13.4%	4.5%	-2.0%	-6.7%	2.3%	-1.2%
Restaurants	12.6%	5.5%	5.7%	2.2%	7.4%	7.1%
Food Processing Eqp	5.0%	3.2%	6.1%	11.2%	7.7%	7.7%
Bldg.Matls-Retail	2.9%	5.2%	4.7%	7.2%	6.4%	5.9%
Bldg.Matls-Whsle	69.1%	6.3%	12.1%	14.2%	9.7%	9.8%
Food Markets	-0.5%	1.6%	1.8%	1.7%	2.5%	1.4%
Miscellaneous Retail	25.3%	3.4%	3.9%	9.9%	3.7%	4.2%
Auto Sales - New	41.9%	7.2%	8.7%	11.7%	8.8%	8.8%
Furniture/Appliance	-14.0%	-0.3%	3.8%	-20.1%	3.1%	6.9%
Service Stations	-18.1%	-12.7%	-11.1%	-15.0%	-16.7%	-14.3%
Apparel Stores	-15.7%	3.8%	3.9%	-6.1%	3.0%	3.2%
Auto Parts/Repair	11.0%	-1.3%	0.5%	8.3%	3.2%	5.1%
Miscellaneous Other	31.9%	-24.0%	1.0%	33.7%	-10.1%	7.3%
Heavy Industry	-8.2%	1.9%	1.5%	-1.7%	4.0%	5.4%
Liquor Stores	28.4%	6.4%	4.0%	10.5%	6.6%	4.0%

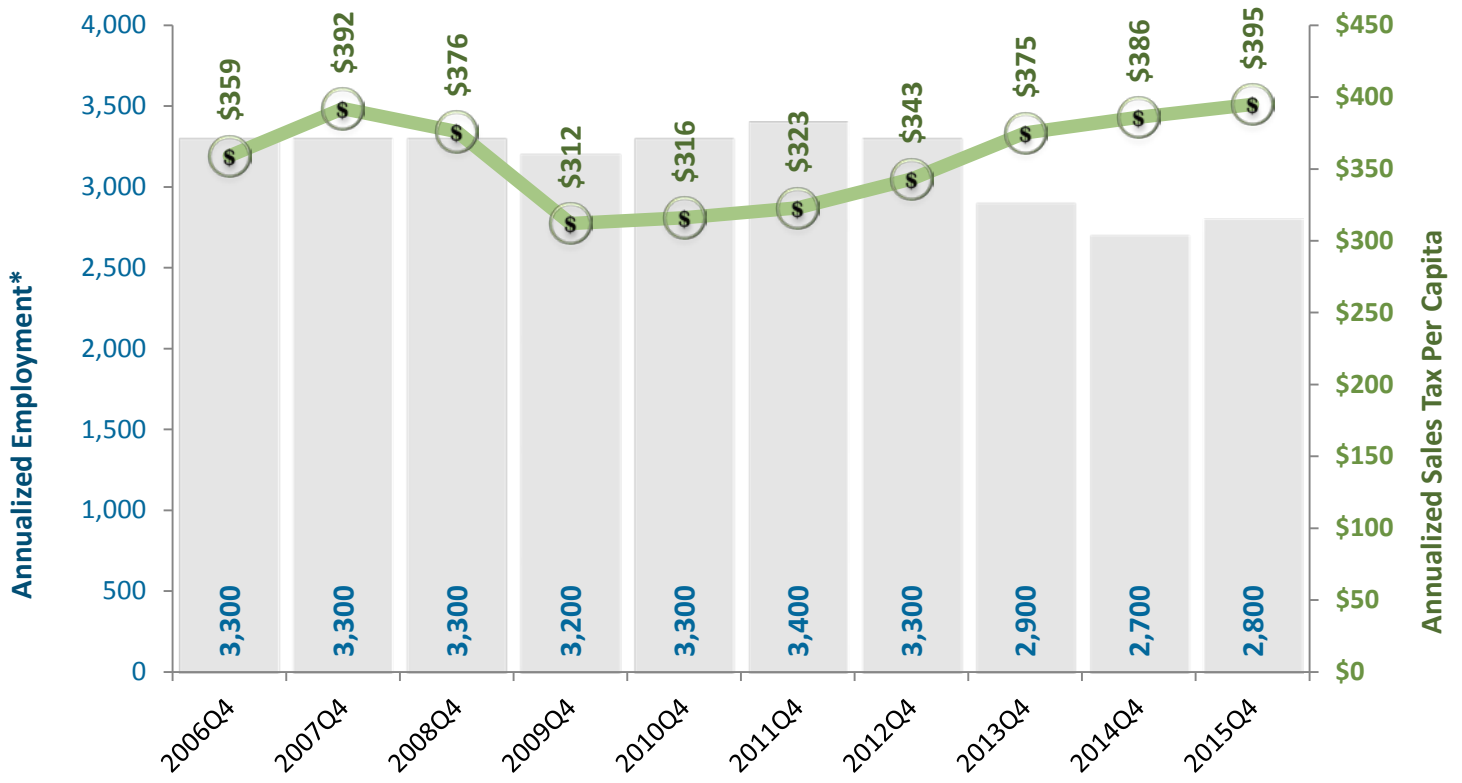
Sales Tax Per Capita

by Benchmark Year

Annualized Sales Tax For City Of Saint Helena Divided By Its Population As Reported By State Department Of Finance



Comparing Estimated Annualized Employment and Gross Sales Tax Per Capita by Benchmark Year



Correlation Coefficient: **-0.57**